MOFO
LONDON
2017
TWO NAMES. ONE COMMITMENT TO EXCELLENCE.

Morrison & Foerster is a global firm with exceptional credentials. Our name is synonymous with a commitment to client service that informs everything that we do. We are recognised throughout the world as a leader in providing cutting-edge legal advice on matters that are redefining practices and industries.

MoFo lawyers have one compelling mission: to deliver success for our clients. Clients are clients of the firm, not of individual lawyers. We work together to find creative, business-savvy solutions to complex and routine legal matters.

Clients include leading technology and life sciences companies, Fortune 100 companies, and large financial institutions. We also represent investment funds and startup companies. Over the years, we have supported many in their growth and development as leading industry players and household brands.

Our commitment to excellence unites us, as does our dedication to giving back to the communities in which we work and live.

MoFo lawyers bring their talents and passions to bear on a range of pro bono initiatives, and the firm has been a leader in the pro bono field for more than two decades. We’ve also been a long-time champion of promoting diversity within the legal profession. We continue to thrive and grow because of our cultural values, not in spite of them.

Morrison & Foerster has 1,000 lawyers who serve clients through a global network of 16 offices located in key technology, business, and financial centres in Europe, Asia, and the United States.

MOFO WAS NAMED THE BEST REGULATORY LAW FIRM OF THE YEAR AT THE 2015 AND 2016 WOMEN IN COMPLIANCE AWARDS IN LONDON.
Europe

Morrison & Foerster’s long-established European presence, which dates back to 1980 when we opened our London office, is fully integrated with our U.S. and global practice.

From our London office, UK- and U.S.-qualified lawyers advise on all aspects of corporate, technology, financial transactions, taxation, privacy, intellectual property, and employment law. The office’s multijurisdictional litigation, arbitration, and mediation practices allow us to resolve even the most complex disputes.

Our Berlin office represents clients in M&A transactions, corporate and commercial litigation, antitrust and sector-specific regulation, tax issues, labour and employment, and privacy, with a particular focus on the technology, media, and telecommunications (TMT) sector, as well as on other industries such as transportation, real estate, private equity, and financial services.

MoFo’s Brussels office is a key element of our globally integrated antitrust and competition practice and our privacy and data security practice. Our lawyers in Brussels regularly deal with antitrust agencies, both at the level of the European Union and at the Member State level.
Asia

We are one of the preeminent law firms in Asia, providing integrated U.S. and local law advice. With five offices in Asia — Tokyo, Hong Kong, Beijing, Shanghai, and Singapore — we are the sixth-largest (by number of lawyers) U.S. firm in the region. The strength of our Tokyo office, the largest Japan-based office of any global firm, resulted in Chambers Asia naming us Japan International Firm of the Year for the fifth time in 2016.

We have the only international litigation team in Asia.

MoFo is an intellectual property powerhouse and leads the region in outsourcing, licensing, and technology transactions.

Our highly regarded corporate finance and capital markets practice in Asia represents issuers and underwriters in debt and equity financings, as well as in domestic venture capital and private equity investments.

United States

From its deep roots in the Bay Area, Morrison & Foerster has grown into a leading U.S. law firm.

In the past few years, Chambers USA has honoured MoFo’s Bankruptcy and IP teams with Firm of the Year awards, the Corporate/M&A team with a client service award, and the firm as a whole as Global USA Firm of the Year.

MoFo has eight U.S. offices, including our East Coast offices in New York, Washington, D.C., and Northern Virginia; and our West Coast offices in San Francisco, Palo Alto, Los Angeles, San Diego, and Denver, which provide top-rated financial and capital markets services, world-class IP, litigation, and M&A services to our clients.
BECOME A LEADER IN YOUR AREA OF LAW

We’re leaders in every area in which we practise.

GO WHERE THE ACTION IS.

REPRESENTATIVE CLIENTS IN THE UK AND EUROPE

AIG
Autodesk
Axel Springer
Docusign

Fujitsu
Nikon
Novartis
Publicis

SoftBank
State Street
Tele Columbus
UPS
## MOFO FACTS

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<tr>
<th>1,000 lawyers</th>
<th>35+ years</th>
<th>13x</th>
<th>$45 million</th>
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<td>In 16 offices in key technology and financial centres in Europe, Asia, and the United States</td>
<td>Experience representing the interests of our global clients in Europe</td>
<td>Number of consecutive years that MoFo has been named an A-List Firm by <em>The American Lawyer</em></td>
<td>The Morrison &amp; Foerster Foundation, one of the oldest U.S. law firm-affiliated charitable foundations, has made over $45 million in donations since 1986</td>
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<tr>
<th>140</th>
<th>£24 billion</th>
<th>£725 million</th>
<th>$1.5 billion</th>
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<td>Number of M&amp;A transactions in 2015</td>
<td>Represented SoftBank in its c.£24 billion acquisition of ARM Holdings plc, the first large-scale M&amp;A deal to be announced post-Brexit vote</td>
<td>Represented British health care software company Advanced Computer Software in its acquisition by public offer by Vista Equity Partners</td>
<td>Represented Wal-Mart Stores, Inc. and its global e-commerce division in the formation of a strategic alliance with JD.com, one of China’s largest e-commerce companies</td>
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<th>€711 million</th>
<th>$67 billion</th>
<th>$8.6 billion</th>
<th>UNDISCLOSED TERMS</th>
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<td>Represented German cable network operator Tele Columbus in its acquisition of fellow cable network operator PrimaCom</td>
<td>Represented VMware in connection with Dell’s $67 billion acquisition of EMC, VMware’s parent company</td>
<td>Represented SoftBank in the sale of Finnish gaming company Supercell to China’s Tencent, the largest online gaming industry transaction of 2016</td>
<td>Represented Unilever in its acquisition of Dollar Shave Club, one of the largest ever deals in the e-commerce industry</td>
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AWARDS + RANKINGS

Chambers UK
• Recognised with four practice rankings and eight lawyer rankings across 10 categories in the 2016 edition.
• Consistently ranked as a leading firm in Chambers UK, with clients noting, “There are many firms with perfectly good expertise in these areas, but what sets Morrison & Foerster apart is the directness, clarity and concision of the advice”. They also called our London teams: “very perceptive, well informed” and “excellent”, and noted that our attorneys are: “very hard-working and show exceptional dedication”.

Chambers USA
• Received the Chambers USA 2016 Privacy & Data Security Award for Excellence.
• Named the Global 2013 U.S. Law Firm of the Year.

Legal 500 UK
• 11 practice area recommendations and 12 individual lawyer recommendations in the 2016 edition.
• Regularly included among the leading law firms in the UK across multiple practice areas. MoFo’s UK team is cited as being “first class”, “thoughtful, insightful” and “incredibly responsive and pragmatic”, and noted that our attorneys are: “outstanding” and “personable”.

IFLR1000
• Recognised with 32 practice area rankings around the world in the 2015 edition, including four in the UK. The firm also had 36 individuals named Leading Lawyers — those who are at the top of their field — and five recognised as Rising Stars.

Financial Times
• Named among the most innovative law firms in North America and Asia every year that the Financial Times has published its Innovative Lawyers Reports in those regions.

The American Lawyer
• Named to the 2016 A-List, marking the 13th consecutive year the firm has been ranked. The A-List is Am Law’s effort to spotlight firms that have distinguished themselves in four categories: revenue per lawyer, pro bono commitment, diversity among lawyers, and associate satisfaction.
• Won the 2016 Global Legal Award for our work representing Landsbanki in its emergence from an eight-year restructuring as part of the Global Finance Deal of the Year: Private Restructuring Award. Also won the Global CSR Project of the Year for our continued support of the Tōhoku recovery efforts in Japan. Since 2011, the Tokyo office has partnered with local businesses to host food drives, raise donations, and organise educational workshops for children and families in areas of need.

BTI Consulting
• Named four MoFo lawyers to its annual list of BTI Client Service All-Stars 2016.
• The only firm designated a “powerhouse”, the highest possible ranking, for the telecommunications sector on the 2014 Client Relationship Scorecard.
Our greatest asset is the last person hired.